# PIP Making the private, public

- Pantheon International Plc (PIP) is a FTSE 250 investment trust that invests in a carefully selected portfolio of high quality private companies managed by third party managers across the world.
- Just one share in PIP gives shareholders access to the growing private equity market, effectively making investment opportunities in private companies available to the public.
- As one of the longest established private equity funds listed on the London Stock Exchange, PIP has outperformed the FTSE All-Share and MSCI World over multiple periods and since its inception in 1987.

Ticker: PIN | ISIN: GB0004148507

#### **About Pantheon**

PIP is managed and advised by Pantheon, a leading global private equity, infrastructure & real assets and private debt investor with more than 35 years' experience sourcing and executing private market investment opportunities on behalf of clients. Pantheon has \$58.4 billion in AUM (as of 30 September 2020) and employs approximately 360 staff, including more than 100 investment professionals, across offices in London, San Francisco, New York, Hong Kong, Seoul, Bogotá, Tokyo, Dublin and Berlin.

# **AT A GLANCE**

As at 28 February 2021

f 1.7bn Net Asset Value (NAV)

Annualised NAV growth since 1987 (vs MSCI World TR: 8.4%)

Financing cover

Ratio of net available cash, portfolio value and undrawn loan facility to outstanding commitments

Total Shareholder Return (5 year cumulative basis)

Based on the change in ordinary share price over the period)

# Our aim is to maximise long-term capital growth

#### Key highlights for the nine months to 28 February 2021

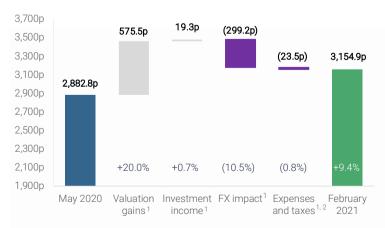
PIP's NAV per share grew by 9.4%, incorporating strong valuation gains during the period.

PIP's portfolio generated net cash of £90.3m with distributions of £181.9m relative to £91.6m of calls from existing commitments to private equity funds.

PIP made 23 new investments, amounting to £86.9m in new commitments.

PIP's deal pipeline points to an active period for new commitments in the months ahead.

#### **NAV** per share progression



#### PIP's Long-term Performance



\* Includes the effects of dividends, capital repayments and warrants. NAV figure based upon adjusted NAV per share where applicable. Past performance does not guarantee future results

Annualised Performance as at 28 February 2021					Since
	1yr	3yrs	5yrs	10yrs	inception
NAV per share	8.5%	12.0%	12.5%	12.4%	11.6%
Ordinary share price	11.8%	9.1%	15.2%	13.4%	11.1%
FTSE All-Share, Total Return	3.5%	1.2%	5.9%	5.5%	7.3%
MSCI World, Total Return (Sterling)	26.7%	12.6%	15.7%	12.2%	8.4%

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Largest Holdings % of				
Largest managers by value <sup>3</sup>			Region	portfolio
1	INSIGHT VENTURE PARTNERS	Insight Venture Partners	USA	6.3%
2	PROVIDENCEEQUITY	Providence Equity Partners	USA	4.9%
3	E   Healthcare W   Partners	Essex Woodlands	USA	4.6%
4	Apax PARTNERS	Apax Partners SA	Europe	3.0%
5	BPEA Baring Private Equity Asia	Baring Private Equity Asia	Asia and EM	2.7%

La	rgest companies by v	alue <sup>4</sup>	Country	Sector	% of portfolio
1	<b>EUSA</b> Pharma	EUSA Pharma	UK	Healthcare	3.9%
2	<b>IFrog</b>	JFrog	Israel	Information Technology	1.8%
3	allegro	Allegro	Poland	Consumer	1.1%
4	asurion	Asurion	USA	Financials	1.0%
5	ABACUS DATA SYSTEMS	Abacus Data Systems	USA	Information Technology	1.0%

# Risk managed through diversification<sup>1</sup>

We provide a carefully selected portfolio of private companies designed to perform well in a range of conditions.

#### As at 28 February 2021





# Region

	USA	49%
•	Europe	31%
•	Asia and EM <sup>5</sup>	12%
	Global <sup>5</sup>	8%



#### Stage

•	Small/Mid Buyout	38%
•	Large/Mega Buyout	27%
•	Growth	23%
	Special Situations	8%
•	Venture	4%



# Sector<sup>4</sup>

# (As at September 2020)

	Information Technology	29%
	Healthcare	19%
•	Consumer	16%
	Financials	11%
	Industrials	10%
	Communications Services	4%
•	Energy	8%
	Others	3%

# Active management of Environmental, Social and Governance (ESG) factors

Pantheon is a responsible and highly experienced investment manager that is committed to promoting ESG and actively engages with PIP's underlying private equity managers to raise standards in the industry.

- A signatory to the UNPRI for more than 13 years: Awarded A+ for private equity in 2020.
- ESG evaluation is an integral part of the entire investment process from start to exit.
- RepRisk fully integrated into Pantheon's due diligence and monitoring processes since 2017.
- Uses position on over 470 fund advisory boards worldwide to promote high ESG standards and advocate D&I initiatives.











Helen Steers

manager of PIP

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Pantheon Partner and

#### How to invest

An investment in PIP can be made by buying ordinary shares on the London Stock Exchange through a broker or financial intermediary.

Corporate broker: Investec Bank plc

Ticker: PIN

Research and broker contacts.

# Find out more or get in touch:



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#### **NOTES**

- <sup>1</sup> Figures are stated net of movements associated with the Asset Linked Note ("ALN") share of the reference portfolio. The ALN refers to the unlisted 10-year note issued on 31 October 2017 whose cost and repayments are linked to a reference portfolio consisting of the Company's older vintage funds.
- <sup>2</sup> Taxes relate to withholding taxes on investment distributions.
- <sup>3</sup> As at 28 February 2021.
- <sup>4</sup> Based on valuations as at 30 September 2020 adjusted for known calls and distributions to 30 November 2020. The chart does not reflect valuation movements and distribution events that occurred after 30 November 2020. The chart accounts for 100% of PIP's portfolio.
- <sup>5</sup> EM is Emerging Markets. The Global category contains funds with no target allocation equal to or exceeding 60% of any particular region.

#### **DISCLOSURES**

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In addition, most of PIP's investments are in funds whose principal investment focus is outside the UK. Movements in exchange rates between sterling and other currencies therefore affects the value of PIP's investments. Further, the market price of PIP's shares may reflect a discount in the net asset value of PIP's shares, and this discount may increase or reduce due to market factors which are unrelated to PIP's NAV or performance. Losses may be multiplied since PIP invests in a range of private equity strategies including buyouts that commonly use gearing. PIP's investment valuation method is reliant on financial information provided by underlying funds and companies into which it invests. Valuation methods used by those funds and companies may be inconsistent. Pantheon has taken reasonable care to ensure that the information contained in this document is accurate at the date of publication. However, no warranty or guarantee (express or implied) is given by Pantheon as to the accuracy of the information in this document, and to the extent permitted by applicable law, Pantheon specifically disclaims any liability for errors, inaccuracies or omissions in this document and for any loss or damage resulting from its use.

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### **GLOSSARY OF TERMS**

#### Available financing

Sum of net available cash and undrawn loan facility.

#### **Buyout funds**

Funds that acquire controlling interests in companies with a view towards later selling those companies or taking them public.

#### Capital call

Calls to Limited Partners ("LP") to pay in a portion of their committed capital when the General Partner ("GP") has identified a new investment for purchase.

#### Co-investment

Direct shareholding in a company by invitation alongside a private equity fund

#### Commitment

The amount of capital that each Limited Partner ("LP") agrees to contribute to the fund when and as called by the General Partner.

#### Distributions

Cash or stock returned to the Limited Partner ("LP") after the fund has exited from an investment by selling it or from distributions received before a sale

# Exit

Realisation of an investment usually through trade sale, sale by public offering (including IPO), or sale to a financial buyer.

#### Financing cover

Ratio of available cash, private equity assets and undrawn loan facility to undrawn (or outstanding) commitments.

### General partner ("GP")

The entity managing a private equity fund that has been established as a limited partnership, also commonly referred to as the private equity fund manager.

# Initial public offering ("IPO")

The first offering by a company of its own shares to the public on a regulated stock exchange.

#### Limited partner ("LP")

An institution or individual who commits capital to a private equity fund established as a limited partnership. Limited partners are generally protected from legal actions and any losses beyond their original commitment to the fund.

#### Liquidation

The sale of all remaining assets of a fund prior to its final cessation of operations.

#### Net asset value ("NAV")

Amount by which the value of assets of a fund exceeds liabilities, reflecting the value of an investor's attributable holding.

#### Net available cash

Cash and net current assets/(liabilities) less next ALN repayment.

#### Portfolio company

A company that is an investment within a private equity fund.

#### Portfolio investment return

Total movement in the valuation of the underlying funds and companies comprising the portfolio, expressed as a percentage of opening portfolio value. Foreign exchange effects and other expenses are excluded from the calculation.

#### Primaries

 $Commitments\, made\, to\, private\, equity\, funds\, at\, the\, time\, such\, funds\, are\, formed.$ 

# Private equity

Privately negotiated investments typically made in non-public companies.

#### Secondarie

Purchase of existing private equity fund or company interests and commitments from an investor seeking liquidity in such funds or companies.

#### Special Situations

Includes distressed debt, mezzanine, energy/utilities and turnarounds.

# Single asset secondary

Purchase of an interest in a single portfolio company alongside a private equity manager, where the manager is seeking to extend the investment holding period in order to participate in the company's next phase of growth.

#### Undrawn or outstanding commitments

Undrawn portion of total commitment.

#### Valuation multiples

Multiple of earnings (typically EBITDA or net income) or revenue applied in valuing a business enterprise.

#### Venture capital

Investment in early and development-stage companies, often used to finance technological product and market development.